LETTER OF RECOMMENDATION
NORTH PARK GROUP – COMPANY ACQUISITION

Nov. 19, 2026

Selling your business requires a lot of hard, stressful work and it was very important for us to partner with the right company. After carefully reviewing multiple offers, we chose North Park Group of Chicago to acquire our company, as well as the building our family had constructed separately for Exaco's operations.

Our number one priority was to find the best cultural fit and commitment to the long-term growth of the business.

North Park Group demonstrated acute knowledge of the acquisition process and demonstrated effective leadership in ongoing management of previous acquisitions.

They brought in a new general manager who was experienced at running a distribution business, and assured us and our staff they would be retained and operations would remain very much like our company had been operating.

Since they have acquired several other family-owned companies they have established a proven method of sharing operational efficiencies for several functions, while sustaining autonomy for a business to still run independently as needed for its growth and success.

True to their word – after 6 months - North Park Group has created a smooth transition of all business operations with integrity, respect and trust.

Ryan Sullivan, Brian Paul, and the leadership team at North Park Group share our vision for growth and our commitment to offering high-quality products and customer service. I'm confident they will take our company to the next level.

If you are looking to sell your family business, we highly recommend you talk to North Park Group – if they are interested.

Kim and Andrew Cook

Former owners of Exaco Trading Co.

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